

# **Campaign Planning Worksheet**

## 2022 Employee Campaign Results (recap from last year)

| # Employees # of Pledge Donors                 | #  | % Participation = # of Pledge Donors<br># of Employees = ——= % |
|--|----|--|
| Pledge \$ Raised Special Event \$              | \$ | \$ Average Gift = Pledge \$ Raised == \$                       |
| Total \$ Raised<br>(pledge + special<br>event) | \$ | # Pledge Donors  |

## **2022 Leadership (LC) Campaign Results** (recap from last year)

| LC \$ Raised | \$ | \$ Average LC Gift = LC Pledge \$ Raised = = \$ |
|--------------|----|---|
| # of LC      | #  | # LC Pledge Donors                              |
| Donors       |    |   |

### 2023 Leadership (LC) goal setting

| # of Returning Leadership donors                       |   |
|--|---|
| # of Leadership donors who have left the organizations | _ |
| # of new Leadership donors                             | + |
| Total # of Leadership donors goal                      | = |

| # of LC Donors | Average LC Pledge Goal | 2023 LC Campaign |
|----------------|------------------------|------------------|
| X              | =                      | Goal \$          |

#### 2023 Employee goal setting (including your Leadership goal below)

| # Employees | % Participation Goa | l | Average Gift | Employee Pledge Goal |  |  |
|-------------|---------------------|---|--------------|----------------------|--|--|
| X           |                     | Х | =            | \$                   |  |  |
|             |                     |   |              |                      |  |  |
|             |                     |   | \$           |                      |  |  |
|             |                     | = |              |                      |  |  |
|             | Total 2023 Goal \$  |   |              |                      |  |  |

